

Home selling process with



Meet
with your
Macdonald
Realty Agent

Professional consultation
& agreement to list property

Enter into agency relationship

Sign Multiple Listing Contract

- Schedule A
- Data Input Form
- Property Disclosure Statement
- Working with a REALTOR® brochure
- FINTRAC form

Implement
Marketing Plan

Advice
to optimize
showings

Network

(Company Announcement, Agent Open House or Office Tour)

Public

(Signage, Open Houses, Marketing Materials and Advertising)

Online

(MLS.ca, REALTOR.ca, RealtyLink.org / VREB.com, macrealty.com and agent websites)

Showing
to prospective
buyers & agents

Presentation of Offers

Your Agent
Advises how to
negotiate an offer that is
best for you!

Agent liaises with buyer/agent to satisfy subject clauses

Inspection
and/or
appraisal

Accept offer
likely with
subject clauses

Negotiations

SOLD

Subjects removed

SOLD sign
is put up!

Arrange for movers, cancellation of utilities, insurance, forwarding of mail, etc...

Complete closing documents and title transfer with lawyer or notary

Completion Date

Receive funds from sale of your home

Possession Date
Agent delivers keys to the buyer

